# A pilot with a decision at the end.

Validate one workflow with representative users and approved data. Agree the evidence required before expanding the system.

## Pilot brief

Organization **[Organization]** · Workflow **[Workflow]** · Sponsor **[Owner]** · Delivery window **[Dates]**

Proposal template for review. Targets below must be agreed and populated; they are not measured results or service guarantees.

## What is included

A controlled test environment, approved document ingestion, role-aware retrieval, source citations, a bounded inference adapter, evaluation dataset, user testing, and a decision report. The initial corpus, user count, integrations, and supported file types must be specified.

Corpus **[Sources / size]** · Users and roles **[Scope]** · Deployment **[On premises / private cloud]**

## Acceptance scorecard

| Criterion | Baseline | Agreed target / evidence |
|---|---|---|
| Workflow completion time | [Measured current value] | [Target and sampling method] |
| Grounded answer accuracy | [Baseline] | [Human-reviewed evaluation set] |
| Citation correctness | [Baseline] | [Source supports each material claim] |
| Unauthorized retrieval | Not permitted | [Denied-access regression cases] |
| Latency and operating cost | [Current value] | [Hardware, concurrency, test duration] |

## Delivery and decision gates

1. Approve data handling, access matrix, scope, and scorecard.
2. Build the isolated pilot and establish the baseline.
3. Evaluate Bulgarian/English questions, denied requests, and failure recovery.
4. Run user trials with human review; record limitations.
5. Decide: deploy, revise, or stop. Delete or return pilot data as agreed.

## Boundaries and commercial terms

No autonomous consequential actions or production data changes. No certification or legal-compliance conclusion is included. Client provides authorized data, domain reviewers, infrastructure access, and acceptance decisions.

Fee **[amount / currency / taxes]** · Milestones **[terms]** · Retention **[period]** · Change process **[written agreement]** · Authorized signatures **[parties]**.